

Tel: 652572. 534225.533120.553325 Email:agromfg@africaonline.co.ke Fax: 553252 Lokitaung Rd, Off Likoni Rd, Industrial Area

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# AGRO MANUFACTURING COMPANY'S PROFILE

#### **ABOUT AGRO**

Agro Manufacturing started business in 1986, first in the Shed Ten of Kenya's Industrial Estate in the Industrial Area of Nairobi.

The Workshop opened to the runway of Lusingeti road for Manufacturing & Sale of Agro based Tools & Farm Implements.

An Italian Philosopher – Nicholo Machiarelli once said that ambition is so powerful a passion in the human breast. That however high we fly, we are never satisfied. This inspiration drove Agro, which gradually started fabrication of truck bodies, & Agriculture trailers. Our commitment to hard work has made us today a market leader in truck bodybuilding & General Engineering Works.

We have great men and women who work for us, and with us, accomplished Engineers with indispensable wealth of experience in our industry. our personnel experience include Managing Manufacturing engineering departments, developing mechanical designs and improving truck & trailer bodies specifications & performance. We have on board about 160 Men and women who share the skills & experience them have learnt over the years to enrich our fast growing dynamic business.

## **OUR PRODUCTS**

We are specialists in the Manufacture and repair of Hydraulic Tipper bodies, Insulated bodies, Fuel Tankers, Water Tankers, Exhauster tanks, Hydraulic Equipment's, rear automatic tail lifts, both tipping and non -tipping Agriculture Trailers, Semi-Trailers, Pillar type and Deck Type tea Carrier Trailers for various tea Companies in Kenya. We have a Running contract with Kenya power and lighting for the Manufacture and Maintenance of their both logging and poles carrier trailers.

We also do specialized jobs like Fire Engines, Custom made mobile workshops, automatic rear tail Lifts, Truck Mounted cranes, Ambulances, Hook Lifts, Skip Loaders, Compactors, and Precision Engineering works

### **OUR PRODUCTION**

OUR PRODUCTION WORKSHOPS ARE DIVIDED IN TO FIVE FACILITIES

#### MAIN WORK SHOP

The main workshop is approximately 2000 square Metres, able to accommodate 18 Tenton trucks to be worked on simultaneously. The main workshop is attached to the Administration block. This is where Truck bodies, Hydraulic trucks, Insulated bodies among other standard fabrications are done

#### SHADE 11{TANKS SECTION}

Tanks section is approximately 5000 square Metres. About twenty assorted trucks, and trailers undergo engineering works at one go. This is where we do more of engineering work than Just Fabrication. Fire Engines, Water & fuel tankers, Fuel Service trucks, Chemical Spray Bowsers, and all the precision Engineering works are done in this Work Shop

#### SHADE 10 SEMI-TRAILERS FABRICATION AND REPAIRS

Shade 10 is located along Lusingeti Rd. This section is mainly allocated to Kenya power and lighting company for the Manufacture and repair of their trailers. Semi-trailers are also fabricated in this section.

#### **SHADE 13 PAINTS SECTION**

This is the Finishing work area, this is the bay where Spray painting is done. Our Spraying bay has the capacity to have four trucks sprayed simultaneously. Predelivery inspections on all units are done in the shed ten.

# STORAGE AREA {LIKONI RD}

Facility number five is the Trucks storage area. This is an area where trucks awaiting Fabrication, quotation approvals, payments, and Specifications, or diagnosis issues, are stored. Our trucks storage Godown is also approximately 6000Mtrs Squares. About 20 assorted trucks are able to pack

We use approximately 150 Tonnes of steel every month. Assorted parts and equipments worth approximately Kshs 4,000,000 are fitted on customer trucks every month.

**OUR MARKET** 

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We supply local Markets, East Africa, and the COMESA region; we have a 35% Market share in Kenya. We are the major truck-building contractors for the Key players in the Kenyan Motor Industry; this is Isuzu East Africa, Hino Motors, and Simba-colt Motors.

#### **OUR CUSTOMERS**

Apart from the above-mentioned customers, we have many other corporate and individual clients, including the Kenya Government Ministries. Some of our clients include Vas Motors, Soliton Telmec, County Governments across Kenya, Nyayo tea Zones, AA of Kenya, Diplomatic Missions, Kenya Tea development Authority, Sansora Millers, Nation Media Group, The Standard Group, Happy land investments ltd. The List is long

### OUR CONTACTS, AND LOCATION.

The Main offices are located In Lokitaung Road, Off Likoni Road Industrial Area, and Nairobi. Our Postal Address is 78187-00507 Nairobi Kenya, telephone contacts 0791-578-297, 0712-848-954

Email: agromfg@gmail.com / Agrowuor@gmail.com

Hardip Singh Jandu (Director Technical Services)

Agro Manufacturing Co. Ltd